

# Workshop on Latest ISBP

## for the Examination of Documents under UCP 600

# ISBP 821



## Programme Description

The 2 days programme has been designed to deliver a comprehensive practical understanding on the usage of Latest ISBP 821 towards Examination of Documents under UCP 600.

Programme is designed for professionals seeking insights in applying latest ISBP 821 towards Document Checking on selected trade document.

The workshop would enable the participant to see the comparative changes from ISBP 745 to ISBP 821. In addition the participant will possess the right knowledge and applications in handling discrepancies.



**TradeQuest**  
MANAGEMENT SDN BHD

**The London Institute**  
of Banking & Finance

*“Registered with the LIBF as a course for the Certificate for Documentary Credit Specialist (CDCS), Certificate for Specialist for Demand Guarantee (CSDG) & Certificate in Trade Finance Compliance (CTFC) Re-certification programme”*

Please email your completed registration form to [wana@tradequest.com.my](mailto:wana@tradequest.com.my) or fax it to +607-4332888.

**Organizer : TRADE QUEST MANAGEMENT SDN BHD - Lines to Call: +6016-753 3763 or +6012-784 8988**

## Learning Objectives

Upon completion of the programme, participants will be able to:

- Outline the changes from ISBP 745 to ISBP 821.
  - Determine how the ISBP 821 will impact the Examination of Documents under UCP 600.
  - Rebut discrepancies with clear usage of ISBP 821 in the Letter of Credit process.
  - Use ISBP 821 effectively and identify risk exposure areas
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## Learning Contents

A. Why ISBP 821?

B. What are the alignment made in ISBP 821?

C. Special focus on the following documents in order to be Subject Matter Expert:

- Preliminary Considerations
- General Principles
- Draft and Calculation of Maturity Dates
- Invoices
- Transport Document covering at least two different mode of transport
- Bills of Lading
- Non-Negotiable Sea Waybill
- Charter Party Bills of Lading
- Air Transport Document
- Road, rail or inland waterway transport document
- Insurance Document and coverage
- Certificate of Origin
- Packing List, note or slip
- Weight List, note or slip
- Beneficiary Certificate
- Analysis, Inspection, Health, Phytosanitary, Quantity, Quality and Other Certificates

D. For selected document(s) indicated above, we will provide sample documents and indicate what to check based on UCP600 Articles and ISBP 821 requirements.

E. Case Study to enhance the usage and application of ISBP 821.

F. To be effective in document checking process and rebut the non-valid discrepancies using the ISBP 821.

G. Techniques of handling DISCREPANCIES.

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## Expert Course Director



### Haji Muhammad Imran Raja

[AIBM (Sr), MBA Finance (MMU), CDCS, CSDG, MLIBF]

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*Certified Documentary Credit Specialist, CDCS*  
*Certificate for Specialists in Demand Guarantee, CSDG*  
*Senior Associate of Institute Bankers of Malaysia, AIBM (Sr)*  
*MBA Finance by Multimedia University (MBA Finance)*  
*Certified Trainer for HRDF (Human Resource Development Fund)*  
*Appointed member of Disciplinary Board for BAR Council Malaysia*  
*Member of ICC Malaysia*  
*Member of ICC Malaysia - Banking Technical Committee*  
*Member of ICC Malaysia - Banking Accreditation Committee*  
*Member of Technical Advisory Briefing*  
*Associate Member of Association of Shariah Advisors in Islamic Finance Malaysia*  
*Member of the London Institute of Banking & Finance, MLIBF*  
*Advisor for Special Project on Certified Document Checking Specialist, CDCS*  
*Founder for Special Project on Certified Trade Finance Specialist, CTFS*  
*Panel Trainer for training programmes for ABS, Asian Banking School Sdn Bhd*  
*Panel Reviewer for Professional Banker Examination by AICB, Asian Institute of Chartered Bankers*  
*Panel Trainer for Professional Banker Qualification for AICB, Asian Institute of Chartered Bankers*

Haji Imran has more than 28 years of experience in the banking and finance industry. His expertise covers, trade sales, trade operations, business financing as well as training and development. He is a current practitioner and has vast experience in conducting various in-house and public programmes on Letter of Credit, Maximise use of Trade Finance Facilities, Demand Guarantees, How to improve cash flows, Personal Data Protection Act, SME Financing Needs, Risks in International Trade Finance, Structured and Warehouse Trade Financing and other related topics. He had conducted numerous trade finance programmes for financial institutions as well as their customers. He uses mind mapping, practical examples and accelerated learning methods in his training.

He has worked with various international banks since 1990 which includes HSBC and SCB. He was appointed as Head of Training and Development for Scope International (M) Sdn Bhd in order to set-up the TTD (Technical Training & Development). In the past 10 years, as the Senior Manager he managed Trade Businesses Operations covering Asia Pacific region, UK and US.

Based on his exposure and experience, he has developed the **Certified Trade Finance Specialist** which has helped many practitioners to acquire knowledge and competencies in Trade Services.

Additionally, Haji Imran is a panel trainer for Asian Banking School Sdn Bhd (previously known as Institute Bankers Malaysia since 2000) and panel reviewer and trainer for Professional Banker qualifications. He also acts as a Special Advisor for Fadilah & Hood, a local law firm, in the areas of International Trade Finance and Banking Operations.

**He is a Certified Documentary Credit Specialist (CDCS), Specialists in Demand Guarantee (CSDG) and a Senior Associate of IBBM. He also holds a Master Degree in Business Administration specializing in Finance from the Multimedia University. In addition, Haji Imran has been appointed as Member of the Investigating Tribunal Panel for Advocates & Solicitors Disciplinary Board (Bar Council Malaysia) since 2005.**

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## Programme Registration Form

### TERMS & CONDITIONS

For attendance less than 75%, TradeQuest will bill the bank/company directly for the full amount.  
For non-attendance programme under HRD Corp grant approval, we will charge an administrative fees and hotel charges amounting to RM500-00.  
The said amount will be billed to the bank directly.

### FEES

The programme is subject to 6% SST.

### CONFIRMATION

We will issue you an email to confirm receipt of your registration form followed by an invoice. An email notification with the programme details will be sent nearing the scheduled programme date.

### IDENTIFYING INFORMATION

Information collected in this form is used for registration purposes by Trade Quest Management Sdn Bhd for training.

**NO REFUND** will be made for non-attendance on the day. We welcome a substitute participant if you cannot attend.

### TRADE QUEST MANAGEMENT SDN BHD RIGHTS AND RESPONSIBILITIES

Trade Quest Management Sdn Bhd reserves the right to change, reschedule or cancel a programme if necessary. In such a case, we will make every effort to notify you and arrange for refund where applicable.



Please return your completed form by email to [wana@tradequest.com.my](mailto:wana@tradequest.com.my) or fax it to **+607-4332888**

### PROGRAMME DETAILS

Programme name: Workshop on Latest ISBP for the Examination of Documents under UCP 600 (ISBP 821)

Date: \_\_\_\_\_ Venue: \_\_\_\_\_

**Please register the following participant(s).** (If space is insufficient, attach a separate list)

No.	Name	Designation	H/P No.	Email
1.				
2.				
3.				
4.				
5.				

### PAYMENT

**By cheque**

Please send your cheque made payable to "Trade Quest Management Sdn Bhd" along with a copy of the completed Registration Form to the following address:

No. 19A, 1st Floor, Jalan Kundang 1, Taman Bukit Pasir, 83000 Batu Pahat, Johor Darul Takzim.

**By bank transfer**

Please ensure that you send a copy of the pay-in slip / remittance advice along with a copy of the completed Registration Form by fax to 07-4332888 or email to [wana@tradequest.com.my](mailto:wana@tradequest.com.my)

#### Bank Account details:

A/C Name : Trade Quest Management Sdn Bhd  
A/C No. : 888-101-380820-8

Bank : AmBank Islamic Berhad  
Address : 178, Jalan Rugayah, 83000 Batu Pahat, Johor.  
SWIFT : ARBKMYKL

**HRD CORP CLAIMABLE COURSE SCHEME BY PSMB.**

**TRAINING PROGRAMME NO: 10001320580**

Note: Please be guided by HRD Corporation instructions on training grant applications.

Non-compliance will result to non-payment by HRD Corp and the employer will be personally liable.

Course fees : RM \_\_\_\_\_ + 6% SST

Note :

**CANCELLATION POLICY:** Cancellation must be in writing to Trade Quest Management Sdn Bhd. Registration may be transferred to another person at no extra charge.

**The refund policy is:** Within 2 days of event - no refund. Between 3-6 days - 50% refund. 7 days prior to event - full refund.

### Submitted by the authorized person:

Name : \_\_\_\_\_ Designation : \_\_\_\_\_

Company : \_\_\_\_\_

Address : \_\_\_\_\_

Tel No. : \_\_\_\_\_ E-mail : \_\_\_\_\_

Authorize Signature(s) and Company Rubber Stamp

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